

Message Text

UNCLASSIFIED

PAGE 01 RABAT 01265 091747Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----100331Z 089306 /13

R 091735Z MAR 77
FM AMEMBASSY RABAT
TO USDOC WASHDC
INFO AMCONSUL CASABLANCA POUCH
AMCONSUL TANGIER POUCH
SECSTATE WASHDC 1210

UNCLAS RABAT 1265

E.O. 11652: N/A
TAGS: BEXP MO
SUBJECT: NADOR STEEL MILL - MOROCCAN ENGINEERING FIRM SEEKS ASSOCIA-
TION WITH U.S. FIRMS

REF: (A) USDOC 03655, (B) RABAT 0974

1. EMBASSY RAISED WITH SONASID UNDERSTANDING REPORTED BY MCKEE
THAT JOINT VENTURE WITH MOROCCAN FIRM IS REQUIREMENT IN
TERMS AND CONDITIONS. SONASID HAS ASSURED US THIS IS NOT
RPT NOT THE CASE.

2. SONASID REQUIREMENTS ARE: A) FOREIGN FIRMS WINNING CONTRACT (S)
MUST AFTERWARDS ESTABLISH LOCAL OFFICE EITHER IN FORM OF AGENCY,
REGIONAL REP, OR REPRESENTATION BY LOCAL FIRM AS AGENT
QUALIFIED TO RECEIVE AND ANSWER REGULAR CORRESPONDENCE RELATING
TO CONTRACT (S); AND B) SUB-CONTRACTING PORTION OF CONTRACT WILL
BY PREFERENCE BE AWARDED TO LOCAL FIRMS ON BASIS OF SIMILAR
CONDITIONS OF QUALITY AND PRICE HIGHER BY NO MORE THAN 10
PERCENT.

3. QUALITY, PRICE, AND FINANCING TERMS WILL BE DETERMINANTS IN
NADOR DECISIONS. ASSOCIATION WITH KNOWLEDGEABLE MOROCCAN
FIRM COULD BRING BENEFITS HOWEVER IN FINDING WAY THROUGH
BUREAUCRATIC MAZE, LOCATING AND MANAGING LOCAL LABOR FORCE,
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AND SHARING LOCAL OFFICE FACILITIES. THIS IS WHY MAGHREB
PROJECTS OFFER MAY HOLD INTEREST FOR REMAINING U.S. FIRMS.
4. UPDATED WTDR ON MAGHREB-PROJETS SENT SEPTTEL.ANDERSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977RABAT01265
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770081-1045
Format: TEL
From: RABAT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770378/aaaacqfq.tel
Line Count: 58
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 94585ebb-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: 77 RABAT 974
Retention: 0
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Secure: OPEN
Status: NATIVE
Subject: NADOR STEEL MILL - MOROCCAN ENGINEERING FIRM SEEKS ASSOCIA- TION WITH U.S. FIRMS
TAGS: BEXP, MO
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/94585ebb-c288-dd11-92da-001cc4696bcc
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